

BUILDING THE FUTURE TOGETHER



The Flexitech Group, with 1400 employees, located in 7 countries is specialized in the manufacture of innovative hose solutions for the automotive market. As leader in our market, we provide our customers with advanced technologies to guarantee everyone's safety. www.flexitech.com

Come and accompany us to build the future together.

We are looking for our new:

AFTERSALES PROFIT CENTER MANAGER

for our BHP site located in Pinerolo. This position will report directly to the CCO and on dotted line to COO based in France.

For the internal candidates, speak Italian is not mandatory.

WHAT WE CAN ACCOMPLISH TOGETHER:

In a profitable niche market context, with the strong support of the local team, your mission will be to lead all activities of Aftersales profit center – Your role covers commercial, customer project management, operations, finance and site management - 1 location - 30 employees

Strategy definition & implementation

- Define and implement the aftermarket strategy
- Supervise all activities of aftermarket business
- With Corporate support, leads the performance review

Commercial

- Responsible for European & North Africa Aftermarket business
- Defines the BHP business strategic plan
- Develops current and new potential customers
- Leads external sales representative (1 in Italy – 1 in North Africa)

Customer Project Management

- Replies to RFQ - standard or specific products -
- Selects best technical options and makes technical proposals to customers to get the best competitive opportunities

Operations

With a strong local support,

- Supervises site activity on Production, Quality, Supply Chain
- Work with a good cooperation and synergies with French and Romanian entities.

Leadership & Team Management

- Build and share a vision to the team
- Involve, supervise and motivate all the teams on a daily basis, by coordinating their activities and involving them in projects

WHO ARE YOU?

Your business mindset and your engagement will do the difference!

You like the concrete, the business, the result, the field, the world of industry. You have a commercial mindset and want to take a new international challenge.

With significant experience (at least 5 years) as Manager ideally with a Technical, Purchasing &/or Business education (Business school/MBA), you like to lead the change in a complex industrial environment.

You have demonstrated real skills in business performance, results oriented, initiative approach, uniting teams and participating in continuous production improvement initiatives. Your ability to take a step back and make the right strategic and organizational decisions will be the keys to your success in this position.

Your English is fluent and allows you to efficiently interact with customers, suppliers, and international counterparts.

If you are interested in this position, please email your application HR-France@flexitech.com